# 4th Workshop of Tuscan Theorists

## Workshop Program

**Date:** Thursday, December 17, 2026

**Venue:** Department of Economics and Management (DISEI), University of Florence | **Room D6/1.02**
Via delle Pandette 9 – Building D6, 50127 Firenze

**Talk format:** 25 minutes + 5 minutes for questions

**08:50–09:00 Welcome**

**09:00–11:00 Session 1 | Markets and Institutions**

**09:00–09:30** **Economic, Demographic and Ecological Transitions: From Stagnation to Environmental Recovery**
*Speaker: Simone Marsiglio (University of Pisa) • with Luca Gori and Mauro Sodini*

**09:30–10:00** **Market Power and Industrialization: An Alternative View of the Theory of Big Push**
*Speaker: Simone Tonin (University of Udine) • with Chiara Pillon*

**10:00–10:30** **Lobbying as an Entry Barrier**
*Speaker: Marco Catola (University of Pisa) • with Cecilia Vergari*

**10:30–11:00** **Multiple Preferences, Single Choice: Mafia Monitoring and Electoral Control**
*Speaker: Alessio Carrozzo Magli (University of Turin) • with Ruben Durante and Antonio Schiavone*

**11:00–11:20 Coffee break**

**11:20–13:20 Session 2 | Preferences and Social Influence**

**11:20–11:50** **Temporary Polarization, Communities, Supermajorities, and Policy Persistence**
*Speaker: Daniele Giachini (Sant'Anna School of Advanced Studies) • with Paolo Pin*

**11:50–12:20** **Stochastic Internal Habit Formation and Optimality**
*Speaker: Michele Aleandri (University of Florence) • with Alessandro Bondi and Fausto Gozzi*

**12:20–12:50** **Revealing strict preferences when the choice correspondence is not observable, via dominance and continuity of the choices between lotteries over menus**
*Speaker: Giacomo Sacchetti (IMT School for Advanced Studies Lucca)*

**12:50–13:20** **Optimal Headline Design**
*Speaker: Federico Innocenti (University of Konstanz) • with Susanne Goldlücke and Yushan Meng*

**13:20–14:20 Lunch**

**14:20–16:20 Session 3 | Information and Strategic Behavior**

**14:20–14:50** **Path Agreements and Off-Path Uncertainty**
*Speaker: Pierpaolo Battigalli (Bocconi University) • with Emiliano Catonini*

**14:50–15:20** **Rationalizable Behavior in Matching with Externalities**
*Speaker: Pietro Salmaso (University of Naples Federico II) • with Antonio Nicolò and Riccardo D. Saulle*

**15:20–15:50** **Bidding under Coarse Information**
*Speaker: Fabio Michelucci (Ca' Foscari University of Venice) • with Marco LiCalzi*

**15:50–16:20** **Cheap Talk with Endogenous Information Design**
*Speaker: Davide Cognolato (Ca' Foscari University of Venice)*

**16:20–16:40 Coffee break**

**16:40–18:40 Session 4 | Networks and Collective Dynamics**

**16:40–17:10** **Does Network Topology Matter for Financial Markets?**
*Speaker: Giorgio Ricchiuti (University of Florence) • with Fabio Caccioli, Filippo Gusella, and Matilde Lenzi*

**17:10–17:40** **Cooperation under Local Monitoring and Local Communication**
*Speaker: Andrea Benso (Univ. Lyon, Inria, INSA Lyon, CITI)*

**17:40–18:10** **Social Interactions and the Dynamics of Parental Leave Take-Up in a Discrete Choice Model**
*Speaker: Emma Fantappiè (University of Siena)*

**18:10–18:40** **A Behavioral Growth Model with Social and Cultural Capital: Inequality, Bifurcations, and Balanced Growth**
*Speaker: Sebastian Ille (The American University in Cairo) • with Edgar J. Sanchez Carrera*